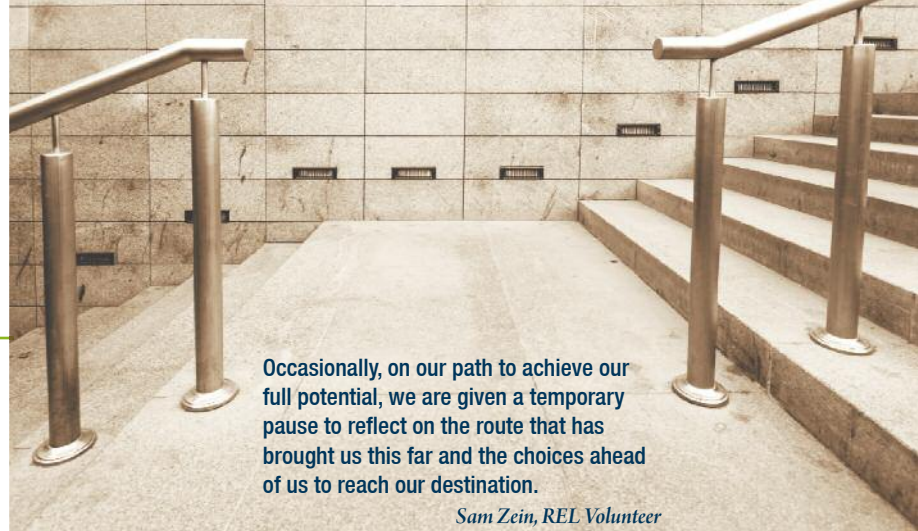


May | 2010

Visit **RealEstateLives.org** for detailed information or to register.



Occasionally, on our path to achieve our full potential, we are given a temporary pause to reflect on the route that has brought us this far and the choices ahead of us to reach our destination.

Sam Zein, REL Volunteer

LOOK WHAT YOU MISSED

Job Mining

by Tara Harris

The most effective way to land a new job is to wholly immerse ones self in an environment highly conducive to the act of finding a job. Real Estate Lives' Job Mining Committee is the number one resource for REbounders seeking employment. This Committee is responsible for organically locating, compiling and posting all employment openings on the Real Estate Lives' website. Once registered, any REbounder has access to this proprietary section.

"Blessed is he who has found his work; let him ask no other blessedness"

-Thomas Carlyle

I had an opportunity to sit down with the Job Mining Committee and its Chairman, Matt Hammer, for an insider's perspective on what the committee does, the process they follow, and what your involvement on this committee could mean for you in your job search. The committee's newest recruit and REbounder, Paulette Manarchuck, also sat in on the meeting to find out what to expect now that she has signed on as a volunteer.

The Job Mining Committee is structured around the collective goal of finding jobs for

continued on page four

REal Important Dates

NEXT MEETING

FRIDAY, May 21 (See location & time below.)

- May 11 – TUESDAY (No meeting, training ONLY, 1:00 p.m.)
- May 21 – FRIDAY
- June 4 – FRIDAY
- June 14 – MONDAY
- July 8 – THURSDAY (Meeting ONLY, no training)
- July 9 – FRIDAY (Training ONLY, 1:00 p.m., Special Location)
- July 23 – FRIDAY

LOCATION

Greater Tampa Association of Realtors, 2918 W. Kennedy Blvd.
*July 9th Training only – West Tampa Branch Library 2312 West Union St

TIME

9:30 a.m. REbounders (Job Seekers), Volunteers, & Leadership

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THE MONTH THAT WAS...

Chandra Alexander MSW, Life Coach

Guest Speaker, March 26, 2010

On March 26th, Real Estate Lives was pleased to have Tampa's very own, "Dr. Phil" speak at our large group meeting. A Life Coach, Author, and TV Personality, Chandra is used to helping her clients deal with major life transitions and find authenticity within themselves. She is a University of Florida graduate with a Masters in social work from Barry University. She spent several years in upper management with a large HMO and served as a consultant to General Motors' Healthcare Division. She has owned multiple businesses, traveled the world, and spent 10 years in India studying with a spiritual master.

Her coaching technique enables others to see the benefit of growth in the challenge of life's changes and circumstances. She believes how a person deals with the reality of a difficult situation will ultimately determine to what extent the situation will affect them. She urged the REbounders present to approach that which is happening in the marketplace during their job search from a fresh perspective: "We are all in this together." Just by taking the simple step of joining Real Estate Lives and attending the meetings, they have already proven to themselves and to others also seeking employment they are still in the "Game" and are helping to validate themselves through their search.

Her presentation inspired those in attendance to embrace this time as an opportunity to grow through change. Chandra emphasized life does not present many opportunities to reinvent oneself and start over. Losing one's job is tragic, unfortunate, and challenging. Applying Chandra's advice shifts the paradigm of doom and gloom to encouraging people to look at circumstances from a new perspective. Losing one's job presents the opportunity to try something new, learn a new skill, and recreate oneself.

Chandra shared with the group the importance of using this time to regroup and focus on internal attitudes which could potentially be limiting during a job search. She explained how people perceive desperation, negativity, and unrest if our attitude projects those elements in a job search.



She encouraged the group to shut down negative emotions and focus on positive personal growth, looking towards all the future has in store. She believes the ultimate achievement is being authentic and shared the following ten steps to be authentic in daily life:

1. You stop partitioning your life. Life is whole and it is all connected.
2. You ask for what you need; you do not make the other person guess.
3. You take responsibility for all of your life- If it happened to you, it belongs to you.
4. You are brave. You do not run from the things that scare you and you know what you are most afraid of will set you free.
5. You listen to your inner voice rather than listening to others.
6. You live in the present moment- rather than in the past or in the future.
7. You stop telling everyone your story. No one cares, and besides it keeps you a victim.
8. You change what doesn't work. No whining, complaining or excuses.
9. You have generosity of spirit. You want the same things for others that you want for yourself.
10. You have a quiet mind. The dog needs to be wagging the tail, rather than the tail (the mind) wagging the dog.

-Chandra Alexander
Copyright, 2002

Chandra is available for Life Coaching sessions through "Coaching for Authenticity" and can be reached through her website: www.coachgirl.com. Her blog can be found at ChandraUnplugged.com.

GET TO KNOW A MEMBER OF OUR REL FAMILY

Elaine Kennedy Ruyle

Cowgirl Heads East

Weary of the hard scrubble plains of west Texas in 1990, Elaine Kennedy left her home town and headed for Tampa, Florida. When asked if the move was job related, or medical related, or family related she replied “Nah, it was nothing that complicated. It was a guy.”

Shortly after arriving with no job the guy was gone and Elaine needed a job, ...fast. Through good fortune she met Holly Tomlin of Tomlin Staffing who placed her with RR Simmons Construction as a receptionist. Randy Simmons realized he had

something special with this new found Texan and pulled her off the switchboard and moved her into property management, a career role she has thrived in for the better part of 20 years. Property managers have to make frequent career choices due to the nature of commercial real estate, particularly office buildings. They're bought to be sold; often every three or four years. On that occasion a good property manager will have to make a choice. ...stay with the building or stay with the company. More often than not Elaine elected to stay with the property which led her to tenure with the old NCNB (now Bank of America), Crocker Realty Trust, Highwoods Properties, and Cushman & Wakefield.

A common thread among all the volunteer leadership for Real Estate Lives is their need to give back to the community. Elaine was no different. To Real Estate Lives they are the community and the community is them. Elaine is a past president of the Tampa Chapter of Commercial Real Estate Women

which put her in a unique position when Ron Weaver first conceived of Real Estate Lives. For the first fateful meeting he contacted past CREW presidents to bounce his idea off. They liked it. They wanted in. At that very first meeting Ron asked for a volunteer to collect the resumes and Elaine's hand shot up. Next was “What are we going to do when we learn about job openings? Somebody's going to have to collect them and match them with resumes?” Elaine's hand again shot up. She's been collecting resumes and posting jobs ever since. Nearly 18 month into the organization's life cycle Elaine was asked “What is the most gratifying part of Real Estate Lives to you?” She replied “The thank you notes. They'll make you laugh. They'll make you cry but most importantly they'll let you know you made a difference.”

Elaine is married to noted local architect, Jim Ruyle. She has a son living in Texas (not west Texas, heaven forbid) who works in the software industry. Not a dog owner, she has two Himalayan cats named Bo and Molly.

Thanks, Elaine. You make a difference every day!

(And yeah, she does own a Stetson and wears cowboy boots but she can't ride.)

Elaine Kennedy Ruyle, REL Employment Resources Chairman

Property Manager, Terrace Tower Tampa

Real Estate Lives – Leadership Committee

Volunteers of America Florida – Board of Directors

CREW Tampa Bay – Board Member (2000-2007); President (2006); Director at Large (2004); Treasurer (2000-2003)



LOOK WHAT... YOU MISSED

continued from page one

the main demographics of the Real Estate Lives group. Being primarily a commercial real estate organization, the majority of REbounders' backgrounds stem from that core skill set and spiral out to other related industries. A new volunteer to the group, like Paulette, meets with the group where Matt asks a series of questions to determine the best possible scenario for the newcomer: What is your employment background? What type of job are you seeking? What are the geographic parameters of your search? After assessing the responses, the group makes suggestions on the new recruit's target positions and brainstorms together for related opportunities and ideas in industries the job seeker may not have previously considered.

In Paulette's case, her background was in sales and client relationship management in the student loan market. Her search up until this point had centered on similar opportunities, but she felt open to fresh suggestions. Matt suggested that she inquire into the growing health care industry, particularly in the home health arena as a physician representative or events coordinator.

Paulette evaluated his recommendations, nodding her head in agreement saying "I'd be open to that. In fact, I never even thought of it." At the next meeting, Matt will have prepared a list of potential companies that may be hiring, not only in her goal industry of sales, finance, and customer relationship positions, but also in the related fields of health care and event coordination for large companies and Paulette can begin researching online and/or contacting the human resources department of each for leads.

The concept is simple- take a group of motivated professionals all seeking employment in various markets and have them research companies on-line to see who is hiring in those markets. The Job Mining Committee volunteer copies and pastes the open positions into a Word format and sends them on for publication on the website. They then bring their compiled research back to share with the group and the process begins again.

What happens when the volunteer finds their dream job while looking for others? Matt admits "there is a very



Matt Hammer, REL Mining Committee Chairman

strong correlation between those out there looking for jobs for others and finding the perfect job for themselves." At that point, the volunteer is encouraged to apply for the position, which often results in the committee losing one of its strong volunteers when they are ultimately hired for the job they "mined".

For that reason, the Job Mining Committee is always in need of new, dedicated volunteers that are serious about finding a job. The determination and focus serious job seekers bring to the committee motivates the group as a whole, resulting in a win-win situation for everyone. Matt shares with me that he feels "There is something so positive about helping others that seems to bring goodwill back to you. After all of the doom and gloom the average job seeker hears in the media daily, seeing for themselves that there are jobs out there to be found is heartening."

At the end of the meeting, Paulette was energized by the opportunity to give back while exponentially broadening her search and covering much more ground than she, alone, could cover. "I would love to help build this committee up. I love promoting for a good cause."

Currently, the Job Mining Committee boasts an 80% success rate for it's volunteers finding employment. Eager to add yourself to that statistic? The Job Mining Committee is presently seeking several dedicated, motivated volunteers to contribute an hour a week to help locate jobs for the group. The group meets for an hour on the 2nd and 4th Tuesday mornings of the month. Who knows, with this success rate, the next volunteer to find employment might be you!

For more information, contact Matt Hammer at mhammer@baldwinconnelly.com. If you would like to send a job opening to be posted on the website, please email the description and contact info to jobs@realestatelives.org.

EMPLOYMENT RESOURCES

RealEstateLives.org

Daily - Visit the RE Lives web site for new information on recruiter partners, upcoming job fairs and other helpful employment resources.

Jobs Referral Network

Go to LinkedIn. Click on Groups. Enter Construction. Sign up. At the end of the construction section is a whole section on available jobs.

Relocation and expansion of two companies in Manatee County could trigger more than 200 new jobs in 2010

Bradenton, FL – Two companies that received incentive grants from Manatee County Government today plan to add up to 210 employees in 2010, according to Eric Basinger, executive director of the Economic Development Council (EDC), a division of the Manatee Chamber of Commerce. Oliphant Financial LLC (<http://www.oliphantfinancial.com/>), a debt buyer and software provider to that industry, plans to add 100 to 150 jobs in 2010 at the company's new financial

services headquarters location in Manatee County. Star2Star Communications LLC (www.star2star.com/), which develops and provides business grade communications solutions via the Internet, plans to add up to 60 new employees to support the company's sales growth.

Tampa Bay Job Seekers Get More Access to Job Training, Employment Services

Starting May 3, job seekers and employers in Hillsborough County will be able to access job matching, training resources, and career and workforce information during extended operating hours at all Tampa Bay Workforce Alliance (TBWA) Career Centers. TBWA's Career Centers in Tampa, Brandon, and Plant City will now be open Monday-Thursday 8:00a.m. – 8:00p.m., and Friday from 8:00a.m. – 5:00p.m. TBWA offers a full range of career planning services for both entry level job seekers and experienced professionals. Please visit www.workforcetampa.com for more information, including Center locations and services.



Friendship in the Pit TGIF Today God is First by Os Hillman

Thursday, April 08 2010

"A friend loves at all times, and a brother is born for adversity." - Proverbs 17:17

"I am in there again," I told my friend. "The pit." A time when no one can cheer you up and you wonder if there ever was or is a God. Have you ever had such times? Discouragement can be devastating even to the best of saints. It can bring us so low. The writer of Proverbs phrased it well when he said, "Hope deferred makes the heart sick" (Prov. 13:12). When we get so low that we despair of our belief, we can identify with the prophet Elijah who wanted to die after being so discouraged with life.

"I'm coming over," my friend said.

"Aw, you don't have to do that," I said.

"I'm coming over. We're going to pray."

About 30 minutes later my friend walked in the door.

We sat in living room and my friend began to pray. I didn't feel like praying. I was too deep in the pit. All I could do was listen. After awhile my friend was quiet. We both sat quietly for ten to fifteen minutes, praying quietly to ourselves. Suddenly my friend said, "First Thessalonians 5:24!"

"What verse is that?" I asked.

"I don't know," she said. "That is the verse He spoke to me."

I grabbed my Bible and looked up the verse. "The one who calls you is faithful and He will do it."

We laughed. Can He be so personal? Can He care that much? That night I grew more in my love of my two friends, not to mention being brought out of the pit.

Do you have a friend who is there when you need somebody at any hour of the day? Are you there for your friend? Ask the Lord how you can be a better friend to someone today.

Employment REsources

continued from previous page

Dais Analytic Plans to Hire 200

Lutz, Florida-- Pasco Economic Development Council (PEDC) is pleased to announce Dais Analytic Corporation will be hiring up to 200 people to meet production requirements for a new multi-million dollar sales agreement. The company released news that it has signed a \$48 million contract with CAST Systems Control Technology Co. and Genertec-America to provide key system components of the company's NanoClear@nanotechnology clean water treatment process.

Denise Sanderson, PEDC's Business Expansion and Retention Manager, stated that the new sales agreement should lead to similar agreements in the future. "This is a company with a very bright future, with prospects to employ 1,000 people, which would make it Pasco County's largest manufacturer."

For more information about Dais, contact: Melissa Willis, Media Relations, Dais Analytic Corporation (727)375-8484.

New Jobs

Tampa Bay Workforce Alliance (workforcetampa.com) is a great source for fresh job leads. Google Tampa Bay Workforce Alliance. Hit Career Candidate Services. Hit Hot Jobs. Jobs change weekly.

Employ Florida Marketplace (www.employflorida.com) links all of Florida's state and local workforce services and resources. It's for both job seekers and employers so post your resume and check out their other helpful information today.

Zoominfo (www.zoominfo.com) is similar to LinkedIn. You can post a profile and search for people and companies. Many recruiters use it to find contacts in companies who might have jobs for them to fill and job seekers can use it to find network contacts and hiring managers in a company they are targeting.

Do you know of someone in the real estate industry who has just lost their job? Please help us reach out to them to offer assistance by sharing our newsletter and encouraging them to contact RE Lives.

On-Going Job Alerts

Want to know a great source for who will be hiring in the very near future? Go to www.eflorida.com and sign up for their free monthly newsletter called Innovation Monthly and then get pro-active. Google the company and see if they already have operations in the bay area. Contact them and inquire about the new jobs. Sell yourself with your 30 second, or 60 second, or two minute sales pitch that you've pre-developed, practiced and mastered and you just might find that their existing operation has a need for someone with just your skill sets. Don't have a pre-established sales pitch? See Larry LaBelle because it's essential that you do.

Get Up to Speed

While not an immediate fix for those who have lost their jobs, subscribing to www.Efloridainnovation.com will get you up to speed on which companies and industries are targeting Florida for major ramp ups.

Posting Jobs

If you know of a job lead, please email jobs@realestatelives.org. If you are interested in helping "mine for jobs," contact Matt Hammer at mhammer@baldwinconnelly.com.

DID YOU KNOW? THAT YOU'RE NOT SERIOUS...

That's right! You're not serious about finding a job if you aren't a member of our Job Mining Committee. 79% of our Miners have gone back to work. They aren't just finding jobs for our REbounders. They're finding jobs for themselves. On the Mining Committee skimming the best jobs is not only allowed, it's encouraged. Learn how to peel back the onion and find out where the unpublished jobs are and how to get through to the people who are hiring for the unpublished jobs. Parlay the skills you'll learn as a Job Miner with the training and interviewing skills you'll learn from Committee Chair Larry LaBelle and you'll be back at work in no time! (contact Committee Chair Matt Hammer now! mhammer@baldwinconnelly.com)

Employment

Check RealEstateLives.org daily for updated job postings and other valuable REsources.

HELP FOR BULLS

University of South Florida's Alumni Career Quest program offers job search counseling and information to unemployed alums who have received at least a bachelors degree from USF. Register at: www.career.usf.edu and click on Alumni Career Quest. The standard \$50 registration fee has been waived.

HELP FOR GATORS

Bergstrom Center for Real Estate Studies at the University of Florida maintains a Job Board which does not require registration which apparently makes it open to Gators and non-Gators alike. <http://www.cba.ufl.edu/fire/realestate/>

Personal Support

REBUILDERS SUPPORT GROUP

Do you need support in dealing with stress, discouragement, relationship issues, self esteem, or fear? If so, join Real Estate Lives' "REbuilders" support group, a peer-facilitated Small Group set in a safe, casual, and confidential environment where REbounders can "take your game-face off" and share with others who are dealing with similar issues. Meetings are held every 2nd and 4th Wednesday at 6:00 pm (May 12th and 26th). The location is 5100 W. Lemon St., Suite 307 (Centrepont Bldg). Free surface lot parking. Call Sara Sneen (813.728.7945) or Jan Chaffee (813.335.3951) if you need assistance. There is no cost and a light meal will be provided. Casual dress, jeans are fine!

RENEW BIBLE STUDY

REnew meets after each regular REL Rebounder meeting from 11:30am -12:45pm at DeBartolo Development 4401 W. Kennedy Blvd., 3rd Floor, Tampa, approximately three miles west of Greater Tampa Association of Realtors on the right side of the road. Lunch will be provided courtesy of Ed Kobel and DeBartolo. If you have questions, please contact Pam Winchester at pwinchester@tampabay.rr.com.

COMMUNITY RESOURCE GUIDE

The Crisis Center of Tampa Bay has published a community resource guide with a wealth of resources. www.crisiscenter.com/Portals/0/CrisisCenter_CommunityResourceGuide.pdf

FIRST HOUR

First Hour is intended to identify new REbounders as quickly as possible after losing their job. A volunteer/mentor will reach out to them to assist them through the early stages of losing their job by offering to help them connect with Real Estate Lives resources, invite and encourage them to attend the REL meetings, REbuilders peer facilitated support group, and furnish them with a RETreat Kit of helpful resources. We want to help them through the transition from being unemployed to becoming a Rebounder as seamlessly as possible.

Many of our volunteers have experienced their own job losses and have found comfort and support through REL and want them to know "You don't have to navigate your REbound alone."

If you know of anyone who has just lost their job, please contact **Jan Chaffee at 813-335-3951** or **Sara Sneen at 813-728.7945**. Someone will reach out to them immediately.

Healthcare

MEDICAL SERVICES FOR LESS (AAA MAGAZINE)

Local health fairs aren't the only way to get free or cheap medical screenings and services. Here are a few others: Inexpensive cholesterol screenings and other blood tests are available at local labs. Find one under "Laboratories" in the Yellow Pages in under "Service Centers" at BloodWorks-USA. Low-income and uninsured women can get free or low-cost mammograms through a Centers for Disease Control and Prevention program at apps.nccd.cdc.gov/cancer-contacts/nbccedp/contactlist.asp. If you have a chronic condition such as diabetes or allergies, you could get free medication and treatment by enrolling in a medical study listed at clinicaltrials.gov. To talk to a licensed counselor or psychologist, starting at \$1.60 per minute, check out www.mytherapynet.com. Online counseling is also available at etherapistsonline.com.

COBRA PREMIUM SUBSIDIES

Now you may be able to stay on your former employer's health plan for up to 18 months and the government may subsidize some of the cost. Check with your former employer's insurance plan administrator about the potential subsidy.

CHILDREN'S HEALTHCARE

Children's healthcare expanded coverage. kidcare.org

continued on following page

Additional First Needs Information

If you have needs that are not covered or would like to share information about additional services, contact Jan Chaffee at jchaffee@jccommercialbroker.com. She will reach out to our volunteer resource team to help serve you.

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OLDSMAR HAS DISCOUNTED DRUG CARDS FOR RESIDENTS AND PETS

The cards are good at the Walmart, Walgreens and CVS on Tampa Road, Oldsmar only. Cards are available at no cost at Oldsmar City Hall, Oldsmar Public Library and Oldsmar Fire rescue.

FREE DENTAL ASSISTANCE

The Florida Dental Association provides free dental care to people in need. There is at least one facility in each county; Hillsborough has 13 locations. Visit Resource Guide at www.floridadental.org/outreach.

FREE OR DISCOUNT PRESCRIPTION MEDICINE RESOURCES

- www.MyFloridaRX.com
- www.needymeds.org
- Publix is offering several prescription drugs free. www.publix.com/wellness/pharmacy/Home.do
- Walmart is offering some limited \$4.00 prescription drugs. Read more at www.walmart.com/pharmacy
- Target is offering over 300 generic, prescription drugs at \$4.00. Read more at sites.target.com/site/en/health/page.jsp?ref=nav%5Fpharmacy&contentId=PRD03-004033
- Pfizer is offering free prescriptions for those who have lost their jobs, in some cases. Call 866-706-2400 or go to www.pfizerhelpfulanswers.com
- Sweetbay is now offering free or heavily discounted medicines for your pet as an additional benefit through their Healthy Saver program sweetbaysupermarket.com
- Healthcare Screening – to see if you qualify for free services through Hillsborough County go to: insight.hillsboroughcounty.org

Financial

GROCERY ASSISTANCE

Feeding America is a local food bank within the Tampa Bay area and an alternative to applying for food stamps. Please visit www.feedingamericatampabay.org Click on “Get Help” and then “Food Assistance”. You can then contact the Agency Relations Manager at 813-254-1190 Ext. 205 OR click on “Find an Agency” section that will connect you with one of the agencies that is in close proximity to where you live.

BANK OF AMERICA OFFERS ASSISTANCE TO “UPSIDE DOWN” BORROWERS

If your mortgage is with B of A and your house is worth 20% less than what you owe you may be eligible to have that 20% or more forgiven. Learn more at BankofAmerica.com

OUTSTANDING BOOK AND EVEN BETTER WEB SITE

Shari Olefson, an attorney with Fowler White here in Tampa, wrote an outstanding book about the foreclosure process from all angles. She also developed an awesome web site. Visit it the first chance you get www.foreclosurenation.com.

EXTENDED UNEMPLOYMENT BENEFITS

Congress passed a 20 week extension of unemployment benefits for some. To see if you qualify go to www.floridajobs.org

FORECLOSURE ASSISTANCE

- Mortgage Modification- Homeowners Hope Hotline 24/7/365. Averaging 7,000 calls a day. 888-995-4673
- Qualifications- www.treas.gov/press/releases/reports/guidelines_summary.pdf
- City of Tampa-Making Home Affordable program through Housing and Community Development division (HCD) can reduce mortgage payments if mortgage is held by Fannie Mae or Freddie Mac. www.tampagov.net/foreclosure

HELP FOR TENANTS IN FORECLOSED PROPERTIES

New federal law may help tenants in foreclosed properties stay for 90 days after foreclosure or through the end of the term, whichever comes first, if you are qualified. For more information: www.makinghomeaffordable.gov

Other helpful information on this subject:

hillsboroughcounty.org/consumerprotection and then "Landlord/Tenant" or "Foreclosure Awareness" hillsboroughcounty.org/legislativedelegation and then "Current Events"



NETWORKING OPPORTUNITIES



Workforce Tampa Career Center

Full Service One Stop Employment and Training Center. Job search computers, resource center with computers, fax machine, copiers and large resource library for job seekers to use. Professional staff on-site to assist with all employment and training concerns: career counseling, workshops, GED/ABE & ESOL classes on-site, Small Business Information Center, vocational and disabilities specialist, apprenticeship programs, Excel Alternatives Youth programs, Job Corps, Veterans Services, and a Business Service Center with employers interviewing and hiring several times per week. Child care resources and referral. Professional business attire required. 813-930-7570.

REbouncer Connection - Mentoring Program and Small Groups

If you are interested in working with a one-on-one mentor for assistance and encouragement through the job seeking process, please contact Steve Ernst at sernst@clwrg.com. For group mentoring, contact Jack Brubaker at jack@andrettamarsh.com. For more information, go to RealEstateLives.org under Real Estate Lives meetings.

continued on following page

ANNOUNCEMENTS

Wanted!

The REL Newsletter has need of a "Jimmy Olsen" to photograph speakers and events. Because of the nature of the position we are prepared to offer the exact same salary as the Chairman receives from REL. Nobody is expected to attend all meetings and all events but we are looking for someone who has a good camera and will attend 75% to 80% of all REL functions. We are looking for someone with a true REL heart and not just someone who is in it for the money. If interested please respond to j.feeley@rrealtvadvisors.com

Shout it From the Rooftops

Our Job Alerts Board is the only part of the Real Estate Lives web site which is proprietary to our members. Please share our Newsletter and the public portion of our web site with your friends or relatives (regardless of whether they are involved in the commercial real estate industry in Hillsborough County or elsewhere). They can sign up on our web site to receive the Newsletter via e-mail or they can simply read on the web site. We archive all back issues so they are available for review, also.

NETWORKING OPPORTUNITIES

continued from previous page

www.obiznetworking.com- Your FREE Calendar of almost all events taking place

www.meetup.com- FREE groups directory, locate groups nation wide with a variety of interests

www.freenetworkinginternational.com- Dozens of FREE Business Networking groups around the Tampa Bay area

www.bniwcf.com- Business Network International of West Central Florida (includes Hillsborough, Pinellas, Pasco counties and more)

www.networkingforyoursuccess.com- Thursday 8:30am Wesley Chapel- 50+ attendees

www.tbreia.com- FREE Real Estate investor networking opportunities

www.tbtf.org- Tampa Bay Technology Forum

www.tampaoptions.com- \$5/ month provides you newsletters of whats happening

www.emergetampa.com- Young Professionals group affiliated w/ Greater Tampa Chamber

www.tampajaycees.com- Young Professionals Organization

www.choosewestshore.com- The Westshore Alliance

www.businessbuddiestampa.com- Young Professionals group that meets monthly

www.ewomennetwork.com- Women's networking organization

www.theblabnetwork.com- Women's networking organization

tampabaybusiness.org- Tampa Bay Networking Organization

www.networkexecwomen.com- Professionals Women's Network

www.bizjournals.com/tampabay- Tampa Bay Business Journal

www.monstermixers.com- Great after hours events!

www.thewealthbuildingannex.com- Amazing meetings, trainings, and events!

www.wintampabay.com- WIN (Women in Networking)

www.carrollwoodbusiness.com- CABA (Carrollwood Area Business Association)



REL ON-LINE

Find REL on FACEBOOK and LINKEDIN!

FACEBOOK

www.facebook.com/inbox/?ref=mb#/group.php?gid=94152599089&ref=ts

LINKEDIN

www.linkedin.com/groups?gid=2061683&trk=anetsrch_name&goback=.gdr_1250261658682_1

Contact Helene Warner helene@raintastic.com with questions or comments.

GET READY

May Training Dates, Locations, and Topics

Tuesday, May 11 –at GTAR from 1:00-3:00p.m.
Improving Your Job Search Strategy.

Friday, May 21 – at GTAR from 1:00-3:00p.m. Financial
Aid Options and Writing Powerful Accomplishments.

Check out the REL web site for additional training dates
and other future classes: www.realestatelives.org.

Mentoring

Take advantage of the many Real Estate Lives
volunteers utilizing their knowledge and experience to
offer valuable mentoring at no cost to REbounders.

Larry LaBelle Advises

Linkedin and Twitter are forming a partnership. What
does this mean for Networking, Job Seekers and
Recruiters? Due to the Partnership - you can now link
your Linkedin Status to your Twitter account. This will
allow you to get more exposure to others, to network,
to candidates and to the general public. It works!!
Below is a video to help you set this up...click here to
see the how to video - <http://bit.ly/cd0i4>

J.S.A.G.

A new Job Search Acceleration Group (J.S.A.G.) starts
Monday, May 3rd. A group meeting is scheduled in
June. Details will follow via email. To enroll in this
invaluable class please visit the Training and Education
section of the Real Estate Lives web site
(www.realestatelives.org). To read more about it, check
out the Look What You Missed column in the
November issue of the newsletter which can be found
in the archives of the web site.

Excellent Article on Making Them Notice You

What Steps Can I Take to Get Recruiters to Notice Me
and My Availability? www.linkedin.com/answers/career-education/job-search/CAR_JOB/557218-45999461

Great book for Job Seekers

Larry Labelle highly recommends these three books:
What Color is Your Parachute 2009 by Richard Bolles;
Knock 'em Dead 2009: The Ultimate Job Search Guide
by Martin Yate; and Guerilla Marketing for Job Hunters
2.0 by Jay Conrad Levinson and David E. Perry.
Available at bookstores everywhere or Amazon.com.

Business Cards

www.vistaprint.com. Pay postage of approximately \$6
for 250 cards.

Resumes/Interviews

Real Estate Lives offers REbounders interview coaching
and assistance with writing or polishing their resumes.
RealEstateLives.org.

Spelling Counts Big Time

Don't have your resume/application discarded due to
spelling errors. It happens! Use iespell for Linkedin.
Google "spell check" for others.



REbouncer Slam Dunk

Dear REL,

I am very happy to tell you that I found a job that really excites me! Yeh! One more Rebounder who you can take out of your database!

Boy, it was September 2008, when I met Ron at a Tampa Biz Journal breakfast—having just arrived here from the Netherlands without a job lined up—and he was working the room and said: “Give me your business card and I will keep an eye open for you.” A couple of month later I received a lead from him. I was flabbergasted that he remembered me and that was my first experience with the kindness and welcoming arms of Real Estate Lives and Tampa Bay-ers at-large.

With the help of Larry, I created a guerilla resume that Joanne, my employer, gets such a kick out of that she shows it to everyone. Being active on the Mining Committee gave me opportunities galore to talk to people who could offer employment and the social activities of REL gave us “happy times” to look forward to. The support network that has been put in place by you all is amazing! There is something for everyone’s needs.

Thank you very very much!

Clemmie

Real Estate Lives Scoreboard

ALL TIME HIGH SCORE

374 REBOUNDERS

CURRENT HIGH SCORE

231 REBOUNDERS

TOTAL WINS

219 REBOUNDERS
BACK TO WORK

REL NEWSLETTER COMMITTEE

Jeff Feeley, *Editor* Tara Harris, *Feature Columnist*
Sam Zein, *Design* Jennifer Haddaway, *Content*
Michael Pleasant, *Content*

Questions, comments? Click a name above to email a member of the committee.

ABOUT US

Are you REbounding from the downturn in the real estate industry? Are you in the midst of REbuilding your professional life as a result of the economic downturn? If so, Real Estate Lives, a volunteer organization, is working to link Hillsborough County real estate and related professionals in need of employment (REbouncer) with services and tools to get them back in the workforce.

Real Estate Lives’ MISSION

- Assist REbouncers with immediate needs by partnering with various resources
- Restore a sense of hope and self-esteem through counseling and mentoring
- Provide retraining opportunities through partnerships with various resources
- Provide guidance and assistance throughout the job placement process